

FastStart Training

The best way of not forgetting something is to write it down. Fill in the information during training.

POWERHOUSE

Remember your **WHY?** (what was the reason you said YES to joining this organization)

Start with the _____

90% - 99% of success is built in the _____

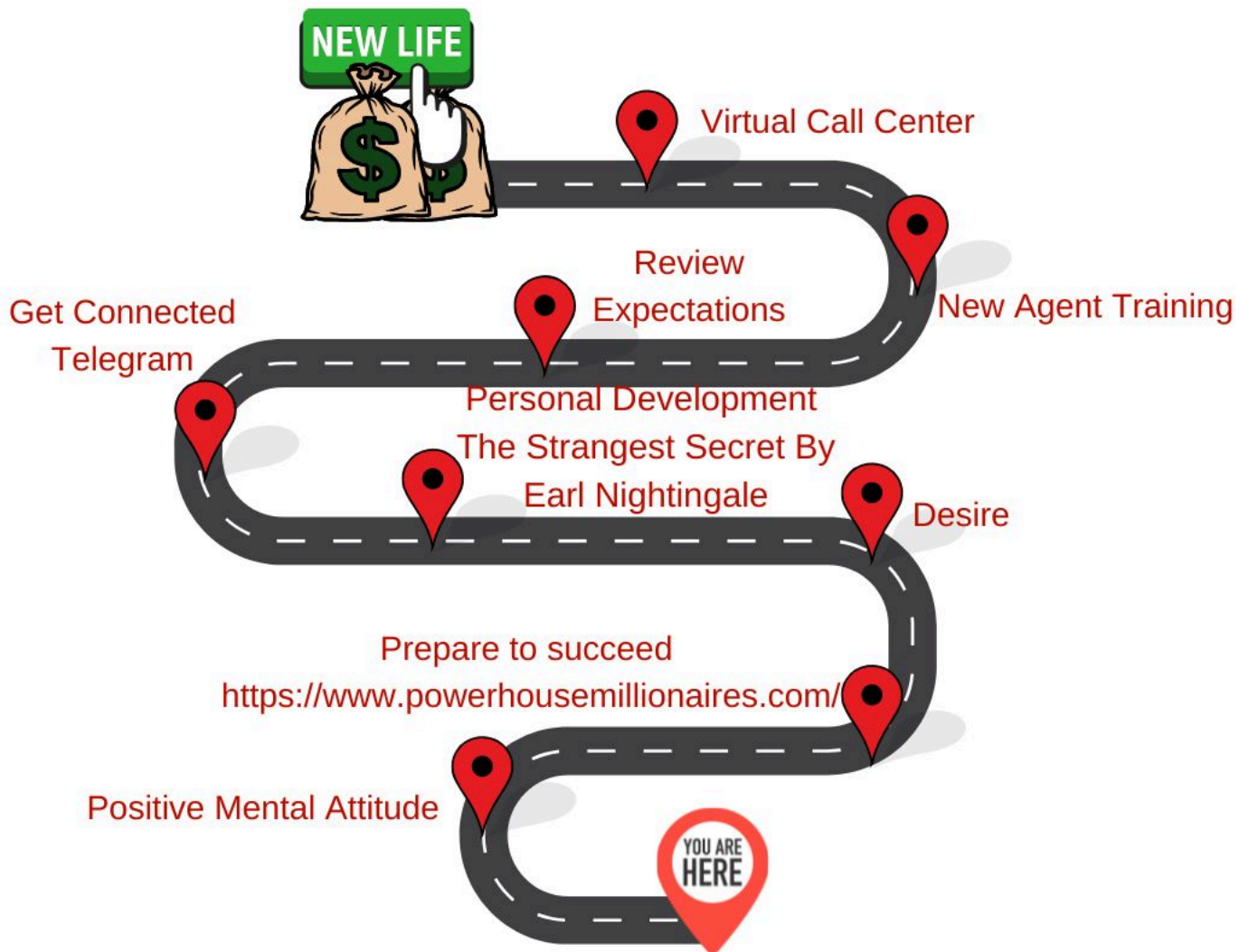
while 1% - 10% is built in the _____

I Am SO HAPPY AND GRATEFUL NOW

If you want to be success here at **POWERHOUSE** you have to

What was your biggest take away from this message? 1 action you will stat asap to implement this lesson

Your POWERHOUSE Roadmap to Success!



| MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | | |
|---|------------------------------------|-----------|---|---------------------------------|-----------------|--------|
| | | | REPORT CARD DAY | NEW PRODUCTION | | |
| BLAKE GROUP MEETING AT 7:30 CENTRAL STANDARD | | | | THE PRICE GROUP 7:30 AM CENTRAL | | |
| POWERHOUSE GOUP MEETING 8:30 AM CENTRAL | SERVICE REPORTS NO METTINGS | | POWERHOUSE GOUP MEETING 8:30 AM CENTRAL | | SATURDAY | SUNDAY |
| VCC VIRTURAL CALL CENTER OPENS AFTER THE MORNING MEETING AND CLOSES WHEN THE LAST AGENTS GETS OFF | | | | | WEEKEND WARRIOR | |
| NEW AGENT TRAINING PART 2 WITH STEPHEN SANDERS 10:00AM - 2:00PM | | | | | | |
| GUIDED DAILING MENTORSHIP 2:30PM - 5:00PM | | | | | | |

The POWERHOUSE university has all of your training steps

Where Can you find and print out the POWERHOUSE SCRIPT?

| Whole Life Plans | Limited Benefit Plans | Term Life Plans | Riders and other available options |
|---|--|---|---|
| Ultimate Preferred Whole Life 0 - 85 Non- smoking past 10 years who have NO health issues Face amount range \$10,000 - \$30,000 Checking account only through Bank Service Plan Applicant must have a primary care physician Only one medication per condition accepted Not available in Minnesota | Modified Whole Life 0 - 85 with a face amount of \$1,000 - \$15,000 A return of premiums plus 10% during the first two (2) years of coverage and then the full face amount the third year and thereafter. | 20 Year Term Life Term Life Coverage Minimum Face Amount: \$10,000 Maximum Face Amount: \$50,000 Issue Ages: 20 - 65 No restrictions for tobacco/ Nicotine use | Accidental Death Benefit Rider Included in all whole life policies Double Indemnity This Rider provides an accidental death benefit equal to the whole life policy's face amount |
| Super Preferred Whole Life 0 - 85 Non- smoking past 5 years who have NO health issues Face amount range \$5,000 - \$30,000 Only one medication per condition accepted | Easy Issue Whole Life 0 - 85 Only a few health questions Face amount of \$1,000 - \$10,000 a return of premium plus 10% during the first three (3) years of coverage and then the full face amount the fourth year and thereafter. | Return of Premium 20 - Year Term Life Term Life Coverage Face Amounts: 10,000 , 20,000, 30,000, 40,000 and 50,000 only Issue Ages: 20 - 60 non tobacco users 100% premiums paid back at the end of the 20 year term | Automatic Premium Loan Provision Allows the cash value to pay for the policy in case the payor is unable to make the payments for a certain period of time. |
| Preferred Whole Life 0 - 85 with minor health issues Non-smoking past 12 months Face amount range \$1,000 - \$20,000 | Guaranteed Issue Whole Life 0 - 85 No health questions Face amount rage \$1,000 - \$10,000 Benefits are a return of premiums plus 10% for the first three (3) years and then the full face amount the fourth year and thereafter. | Term To Age 90 Issue Age: 18 - 80 Premium increase in 5 year age bands Term To Age 100 Issue Age: 50 - 75 for Nonsmoker Issue Age: 50 - 70 for Smoker Premium increase in 5 year age bands after age 80 | Child Rider For Whole Life (other than 20 pay) and Term - \$.40 per \$1,000 in coverage per month. |
| ** Standard Whole Life ** (Most Popular) 0 - 85 with the face amount of \$1,000 - \$20,000 | | | Charitable Rider Ability to designate a portion of their policy proceeds as a donation to their desired charitable organization. |
| 20 Pay Standard Whole Life 0 - 60 Face amount range \$1,000 - \$20,000 | | | |

Which two policies should you not write?

What is Legacy Assurance ?

What discounted merchandise items are included with Legacy?



What living benefits are included with Legacy?



A household membership for how many people?

What are your two lead options?



How do you acquire financed leads?

What do I need to do in preparation for tomorrow's class?

- Watch the Strangest Secret by Earl Nightingale (Found on YouTube) Start the 30 day challenge
- Write down your why, desire and the vision for your future here
- Print out your script and review
- Sign up and add Telegram and the POWERHOUSE website