



# Fast Start Orientation Follow up



Agent Number (6 digit code from Senior Life )you will receive this number after you sign your contract with Senior Life

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Mentor name + best way to contact (this information is given to you after day one orientation)

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## GROUP MEETINGS

Monday	Tuesday	Wednesday	Thursday	Friday
<p align="center"><b>Blake Group Call 7:30 am CST</b></p> <p align="center">(Zoom Meeting ID:670-398-4306 Password: slic2020)</p>				<p align="center"><b>TPG Group Call 7:30 am CST</b></p> <p align="center"><b>Meeting ID:</b> 937-4361-8643</p> <p align="center"><b>Password:</b> TPG2020</p>
<p align="center"><b>POWERHOUSE Group Call 8:05 am CST</b></p> <p align="center">(Zoom Meeting ID: 596-468-8749 Password: powerhouse)</p>				
<p align="center"><b>Virtual Call Center opens after the POWERHOUSE morning meeting</b></p>				

## Systems & Tools

1. **Telesales (Application)** <https://telesales.srlife.net/login>
2. **Agent Portal (Back office)**  
<https://agent.seniorlifeinsurancecompany.com>
3. **Telesales test environment Sandbox**  
<https://sandbox.telesales.srlife.net>

## Getting Started

- Print and practice script multiple times
- Enter minimum of 2 mock application in sandbox, calculate the AP email copy of application to your mentor
- Watch virtual sales training university website sales training courses
- Listen to live calls in the virtual call center
- Attend morning sales training group meetings. Write down 2 new things learned in each meeting you attend
- Game Plan Interview with your mentor. write down next action steps
- Powerhouse University Important Documents (Tracking sheet, CRM)

# Milestones

## 95% Contract \$5,000 AP (Issued Business)

	Goal	Applications Needed	End of week actual
week 1			
week 2			
week 3			
week 4			